

Compumedics

vista

A COMPUMEDICS CLIENT UPDATE ISSUE 13



Viva Europa - Yes We Can!

Over 15 years at Medica.
Come see us at Hall 9, B42.

Welcome to the Special Medica 2008 edition of the Compumedics Vista Magazine.

Compumedics has for over 15 years invested in the **Medica World Forum for Medicine** and we continue to invest in our presence at this important event in Dusseldorf, Germany. This year, Medica will be especially important as we demonstrate our strengthening position in the European region with key appointments and reveal possibly Compumedics' best PSG system yet.

Compumedics continues to invest in the European infrastructure and we are pleased to announce key appointments for the region.

We welcome **Mr. David Vermeiren**, as Compumedics European Sales Director. David brings with him an extensive experience in the sleep field and distribution management.

We are also strengthening our position in Germany with the appointment of two key personnel. In the Sleep field, we welcome **Mr. Markus Rosenstingl** as the Business Manager Sleep Diagnostics Germany. Markus will be working closely with **Mr Frank Dünkel**, who is Compumedics European Clinical Support Specialist/ Product Manager.

In the Brain Research field, we welcome **Mr. Dan Pittman** as the Compumedics Neuroscan European Support Engineer. Dan has extensive experience with Compumedics Neuroscan products and will be based out of the Compumedics Hamburg Research and Development Hub in Germany.

Meet the new and dynamic members of the Compumedics European team at Medica.2008. Read more about them inside this issue.

"Grael" is the highly anticipated new Compumedics Sleep Diagnostics solution and will be unveiled for the first time at Medica 2008! Come and experience the new benchmark in Sleep Diagnostics excellence ! It is possibly Compumedics' best PSG System yet.

NEW! *Grael!

"Possibly Compumedics' best PSG System Yet !"

"Unique features with class leading capabilities"

"Setting a new benchmark in Sleep Diagnostics Excellence"

Just a sample of features :

- one - cable system
- vertical or horizontal installation
- quickest disconnect
- highest specifications

To be revealed at Medica 2008

*Not available in the USA

CELEBRATING



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Meet the new members of the Compumedics European team at Medica 2008!



David Vermeiren
European Sales Director



Frank Dünkel
European Clinical Support Specialist



Markus Rosenstingl
Business Manager Sleep Diagnostics Germany



Dan Pittman
Neuroscan European Support Engineer



COMPUMEDICS
'Defining Life's Signals'

European Team Profiles

David Vermeiren
European Sales Director



Compumedics is pleased to announce the appointment of Mr. David Vermeiren as Compumedics' European Sales Director.

Before joining Compumedics, David served as Director of Marketing and Sales EMEA from 2005 to 2008 at SLP Ltd - a manufacturer of sleep laboratory sensors. Prior to that, David was based in Belgium as Trade Officer at the Commercial Department of the Israeli Embassy.

David Vermeiren holds a B.A and M.A in Business Management, cum laude, from ICHEC Brussels, as well as a M.A in International Politics, cum laude, from Universite Libre de Bruxelles (ULB). David is also a member of the Belgian Foreign Trade Minister Award Winner Board.

We warmly welcome David Vermeiren to the Compumedics family in this significant role and he looks forward to meeting and working with all of our European business partners.

Frank Dünkel
Compumedics European Clinical Support Specialist / Product Manager



Frank Dünkel is Compumedics Product Manager for Sleep diagnostics and Technical Support Specialist for Europe. He has been with the Compumedics team since 2005.

Based in the German town of Oederan, Frank travels across Europe for Compumedics, coordinating sleep lab installations and showcasing product demonstrations for customers. He also conducts training for both dealers and end users and attends many Sleep conferences in Europe representing Compumedics at our stands.

Frank studied Biomedical Engineering and holds a German degree as "Diplom Ingenieur (FH)" - between Bsc and Msc - from the University of Applied Sciences Jena.

Prior to joining Compumedics, Frank was with Dräger Medical Germany for three years as their key Sleep Product Manager.

Frank looks forward to meeting with all our European business partners at Medica 2008!

Markus Rosenstingl
Business Manager Sleep Diagnostics Germany



Markus joins Compumedics as Germany Sleep Business manager. Markus is trained as a medical industrial precision technician by Siemens AG. He also has marketing qualifications awarded by the Pan-European Education and Assessment Committee in Direct and Interactive Marketing (PEEAC) and the Federation of European Direct Marketing Awards (FEDMA).

Markus has extensive technical and sales experience in the sleep field. He has previously worked for Resprionics Germany and Resmed Germany. For the last 10 years, Markus has been in sales management with Dräger Medical Germany.

Daniel Pittman
Compumedics Neuroscan European Support Engineer



Dan's career has included a variety of positions, both creative and technical, but for more than the last decade he has concentrated on fields related to cognitive psychology, functional neuro-imaging, and EEG. Dan received his MSc. from the University of Calgary, Canada where he was also engaged as a researcher. His role at the University research centre has included overseeing the collection and analysis of data involving a wide range of modalities, including fMRI, EEG, simultaneous EEG/fMRI, EMG, GSR, TCD, and accelerometry. His experience with the Compumedics Neuroscan products has involved research into neuropsychology, stroke and epilepsy, and he played a key role within the center's recent ground-breaking advancement into simultaneous fMRI and EEG using intercranial electrodes.



Yes We Can! - Over 15 years at Medica

Compumedics - over 15 years



Compumedics celebrates over 15 years at Medica. Come and celebrate with us at Hall 9, B42.



at Medica



SynAmps RT receives CE mark



Compumedics Neuroscan uses the latest technology to record the highest quality EEG and ERPs. The **SynAmps RT** sets the gold standard in both specifications for EEG systems as well as flexibility. The **SynAmps RT**, allows you to record data up to 20,000 Hz per channel, sufficient for looking at the smallest brain stem responses or recording EEG inside the fMRI. Isolated high level inputs allow integration of many third party devices and systems, allowing simplified data acquisition. The **SynAmps RT** provides the ability to record almost any physiological signal from full PSG studies, to high density EEG and EKG. The open ended specifications of the **SynAmps RT** makes this system capable of virtually any investigation of the CNS, from brain computer interface applications to investigational compounds.

Ciao from Forte Dei Marmi, Tuscany Italy -

The 2008 European Distributor Meeting

Business partners from thirteen different companies and fourteen different countries from all over Europe came together in beautiful Tuscany, Italy for the annual Compumedics European Distributor Meeting, to learn the latest developments at Compumedics.

Over 30 attendees met with key CMP personnel including David Burton (CEO), Warwick Freeman (CTO) and Curtis Ponton (VP Neuroscan). Also in attendance were Compumedics newest team members Markus Rosenstingl and Dan Pittman who are both based in Germany.



EVENTS UPDATE

S Sleep, N Neuroscan, D DWL, NS Neuroscience, G General

November - 08

	DATE	AREA	PLACE
Epilepsy Society of Australia ASM	5 - 7 Nov	NS	Sydney, Australia
Society for Neuroscience	15 - 19 Nov	NS	Washington, USA
Medica	19 - 22 Nov	G	Dusseldorf, Germany
Australian Society for Psychophysiology	27 - 29 Nov	NS	Tasmania, Australia

December - 08

	DATE	AREA	PLACE
Australian Society of Psychiatric Research	2 - 5 Dec	NS	Newcastle, Australia
American Epilepsy Society	5 - 8 Dec	NS	Washington, USA
American Association of Respiratory Care	13 - 16 Dec	S	California, USA

January - 08

	DATE	AREA	PLACE
Arab Health	26 - 29 Jan	G	Dubai, UAE

More information on these events is available at:

www.compumedics.com
Home > News > Upcoming Events

Please also check out our latest Compumedics Education Programme on the same page.

Highlights from ERS, Berlin, Germany



The Compumedics Team (Markus, Gerald and Frank) at ERS 2008 with Kostas Lemonis from Biocare, Greece.

Dr. Alain Lurie from La clinique Ambroise Paré (France), Frank Dünkel and Markus Rosenstingl.

THE COMPUMEDICS DIVISIONS Defining Life's Signals

Compumedics' operations consist of five divisions - each with its own product focus



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If you would like to receive the **Compumedics Vista Update via Email**, please send your details and email address to Marketing@compumedics.com.au

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