

\$2.2 Million Neurology Contract Accelerates Growth into China.

- Compumedics signs AUD 2.2 million (USD 1.7 million) three-year distribution contract for its neurological monitoring systems.
- Contract covers provinces in South East China and complements Compumedics' current sleep diagnostic distribution arrangements.
- Strong neurology monitoring growth platform Asian EEG
 - Approximately AUD 900 million of the brain monitoring device market
 - CAGR: 10.40%: AUD 81.8 million PA in 2013 to AUD 133.0 million by 2018
- Compumedics is Number One premium supplier of sleep diagnostics and neurological research systems in China.

Compumedics is pleased to announce that it has secured a new three-year contract, for the distribution of Compumedics' neurological monitoring systems across provinces in South East China.

The contract is complementary to Compumedics existing arrangements for the distribution of its sleep diagnostic range in China and includes a new order for AUD 700K worth of neurological monitoring systems to be shipped in the current financial year.

In commenting on Compumedics' market growth in China, Dr David Burton, Chairman and CEO of Compumedics, said: "Compumedics has spent many years, with our Chinese partners, building a foundation for future growth in one of the worlds most challenging but highest growth markets. and is now the number one premium supplier of sleep diagnostic and neurological research systems in China.

"As a result, Compumedics is well positioned to capture growth, not only in sleep diagnostics, but also in neurological monitoring, a relatively new and untapped market for the Company in China and other parts of Asia."

Compumedics remains focused on continuing the Company's initial penetration of the neuro-diagnostic market, with their range of neuro-diagnostic products, including the Neuvo® LTEM (long-term EEG-monitoring) system.



Neuvo® 512 channel wall configuration



Compumedics' DWL secures lucrative deal with military hospitals in China

- Compumedics' Germany-based business, DWL, has secured a AUD \$375K (EUR270K) agreement to supply neurology departments in several key military hospitals in China.
- The deal will supply 30 Doppler Boxes and was won against strong local competition in China.

Compumedics is pleased to announce that the Company's German-based, brain blood-flow Doppler-sonography division, Compumedics Germany GmbH ("DWL"), has secured a AUD \$375K (EUR270K) deal to supply its Doppler-Box technology to key military hospitals in China.

The agreement will enable DWL to continue to build its reputation and footprint in China, cementing DWL's position as one of the world's leading suppliers of brain blood-flow technology.

In commenting on the China contract win, Mr Christoph Witte, Managing Director of DWL, said: "This contract is an important achievement for DWL and its parent company Compumedics, as it underpins DWL's superior reputation in this market sector.

"In the past year, DWL's business in China has grown from EUR1.4 million to EUR1.8 million, an increase of 29%.

"DWL sees other opportunities to extend this window of potential for future business with the country's military hospitals due to its low cost technology."

In commenting on Compumedics' business throughout China, Dr David Burton, Chairman and CEO of the Compumedics Group, said: "The DWL business continues to expand its presence in global markets and winning this deal provides an excellent opportunity for DWL to continue to build a significant presence in China.

"More importantly, it shows that all parts of the Compumedics Group remain focused on renewing growth, as we continue to strengthen our market and financial position."



DWL Doppler Box

\$1.0 Million US Neurology Contract Win Strengthens Global Position

- Compumedics wins \$1.0 million (USD 0.75 million) contract to fully equip major hospital neurology department.
- Contract is for Compumedics Grael™ and Neuvo® EEG systems.
- US market for neurology diagnostic and monitoring devices is estimated at approximately USD 300M annually. Compumedics currently has a small but growing share of this market.
- Compumedics is the Number One premium supplier of sleep diagnostics and neurological research systems in China.



Grael® HD EEG

Compumedics is pleased to announce it has secured a new \$1.0 million (USD 0.75 million) contract to supply a major US-based hospital group with its Grael® and Neuvo® EEG neurology systems.

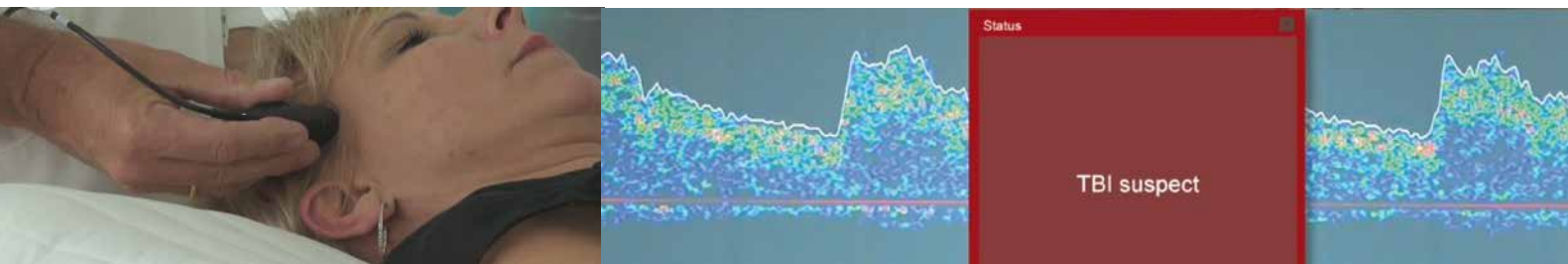
This contract win follows the recent announcement made to market, on 21 April, regarding a new neurology distribution arrangement in China and represents the achievement of another milestone towards the Company's stated goal of becoming the technologically innovative vendor of choice in global neurology diagnostic and monitoring markets.

In commenting on Compumedics' neurological research and development, Dr David Burton, Chairman and CEO of Compumedics, said: "Compumedics has invested significantly, over many years, developing the current neurology diagnostic and monitoring systems, and it is pleasing to see the recent acceptance of this technology in two key growth markets for the Company, being the US and China.

"As a result, Compumedics is well positioned to continue to deliver growth to the Company by building its position as the technologically innovative vendor of choice in global neurology diagnostic and monitoring markets."

The contract has been signed with an affiliated hospital group, located in the central eastern region of the US and is important, because it drives decision making in affiliated hospital networks.

Compumedics remains focused on continuing the Company's initial penetration of the neuro-diagnostic market, with their range of neuro-diagnostic products, including the Neuvo® LTEM (long-term EEG-monitoring) system.



New Patent Grant Underpins Growth Opportunities for Compumedics' DWL

- New product development based on patent for system of detecting and treating blood vessel stenosis or occlusions. Wider ultrasound and stroke treatment markets to be accessed – US \$1.9 billion
- Traumatic Brain Injury (TBI) costs estimated at US \$76.5 billion. Clear focus on commercialising patent portfolio and shareholder realisation.

Compumedics is pleased to announce that the Company's Germany-based, brain blood-flow Doppler-sonography division, Compumedics Germany GmbH ("DWL"), has been awarded a new European patent for a new approach to ultrasound diagnosis and treatment of stroke.

DWL intends to develop an automatic system for detecting and treating blood vessel stenosis or occlusion for the prevention and treatment of stroke as well as a monitor system for TBI.

In commenting on the European patent, Mr Christoph Witte, Managing Director of DWL, said: "We are pleased to reveal, following many years of research, our new granted patent's important role in management of two primary growth areas associated with stroke and traumatic brain injury.

"In particular we have combined the latest principles and technology behind automated tracking and treatment management of vascular dysfunction associated with traumatic brain injury (TBI) along with similar potential functionality during stroke management.

"This system will simplify the current, largely manual, process for assessing blood flow through the brain, expanding significantly the potential application of the automatic device into new and existing markets."

In commenting on Compumedics' research and development, Dr David Burton, Chairman and CEO of the Compumedics Group, said:

"This patent is an important achievement for DWL and its parent company Compumedics, as it underpins DWL's superior reputation in the areas of research and development.

"We are encouraged that our technology has already been deployed and is the subject of a number of reports relating to the deployment, within the US Department of Health, where there is a growing need to remotely and automatically diagnose TBI."

The patent covers a servo-controllable transducer, which allows automatic signal detection in the brain supplying arteries as well as the discovery of narrowing (stenosis or occlusion) in the arterial system. Blood vessel stenosis or occlusions are characteristic of 80% of strokes.

EDUCATION EVENTS UPDATE

AUGUST 15

China Clinical Neuroscan School	Aug 29 - 30	N	Beijing, China
---------------------------------	-------------	---	----------------

SEPTEMBER 15

Taiwan Neuroscan School	Sept 1 - 2	N	Taipei, Taiwan
Hong Kong Neuroscan School	Sept 7 - 9	N	Hong Kong, China
Seoul Neuroscan School	Sept 11-12	N	Seoul, South Korea

OCTOBER 15

Bangkok Clinical CURRY School	Oct 5 - 7	N	Bangkok, Thailand
Hamburg Neuroscan School	Oct 6 - 9	N	Hamburg, Germany

Information on Compumedics' events is available at:

www.compumedics.com

> Home > News > Upcoming Events

Compumedics host Education Events - both online and face-to-face. Compumedics is committed to educating our customers.

*All information listed here is subject to change at Compumedics discretion without notice.

First Neuroscan Installation in Israel at the University of Tel-Aviv.

Compumedics Neuroscan products were chosen by **Tel -Aviv University, Department of Occupational Therapy, Sackler Faculty of Medicine.**

The department, is conducting research in Neurofeedback and pain management, and chose their research solution that included **Compumedics Neuroscan's SynAmps RT, QuikCaps and CURRY 7 Neuroimaging software.**

Photos right -

TOP - Tami Bar-Shalita, PhD. OT, Department of Occupational Therapy, Tel-Aviv University, with Michiel van Burik from Compumedics (in the Neuroscan QuikCap).

BOTTOM - Masters Student; Gil Issachar (left), with Michiel van Burik.



Compumedics at CMEF - May 15 - 18, 2015 Shanghai, China

 **COMPUMEDICS®**
'Defining Life's Signals'
www.compumedics.com

Compumedics Germany GmbH:
Global HQ for Compumedics DWL
Josef-Schüttler-Strasse 2
D-78224 Singen, Germany
Ph: +49 7731 79 76 9-0
Fax: +49 7731 79 76 9-99

Compumedics Limited, Australia:
Headquarters
30-40 Flockhart Street
Abbotsford VIC 3067, Australia
Ph: +61 3 8420 7300
Fax: +61 3 8420 7399
Free Call: 1800 651 751

Compumedics USA, Inc.:
5015 West WT Harris Blvd, Suite E
Charlotte, NC 28269
Toll Free: +1 877 717 3975
Ph: +1 704 749 3200
Fax: +1 704 749 3299

